## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-QSB

#### QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended March 31, 2002 Commission File No. 0-22405

## INFORMATION ANALYSIS INCORPORATED (Exact name of Registrant as specified in its charter)

Virginia	54-1167364
(State or other jurisdiction of incorporation or organization)	(IRS Employer Identification No.)
11240 Waples Mill Road, Suite 400, Fairfax, VA	22030
(Address of principal executive offices)	(Zip Code)
(Registrant's telephone number, including area code)	(703) 383-3000

Indicate by check mark whether the Registrant(1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

State the number of shares outstanding of each of the issuer's classes of common stock, as of May 8, 2002:

Common Stock, par value \$.01, 10,283,515 shares

Transitional small business disclosure format.

Yes No X

### INFORMATION ANALYSIS INCORPORATED FORM 10-QSB

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# INFORMATION ANALYSIS INCORPORATED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

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<table> <caption></caption></table>		
	March 31, 2002	
December 31, 2001	Unaudited	
Audited		
<s> ASSETS</s>	<c></c>	<c></c>
Current assets:		
Cash and cash equivalents 102,640	\$ 181,160	\$
Accounts receivable, net 1,526,372	1,591,396	
Prepaid expenses	70,521	
22,255  Note receivable	75,000	
75,000 Other receivables	27,607	
22,203		
Total current assets 1,748,470	1,945,684	
	10.554	
Fixed assets, net 34,654	42,654	
Capitalized software, net	250,341	
292,065		
Other receivables 31,865	31,865	
Other assets 58,275	58,275	
Total assets	\$ 2,328,819	\$
2,165,329	========	
LIABILITIES & STOCKHOLDERS' EQUITY		
Current liabilities:  Revolving line of credit	\$ 800,000	\$
596,000	·	
Accounts payable 1,024,717	997,161	
Accrued payroll and related liabilities 294,489	292,713	
Other accrued liabilities 175,158	56,223	
Deferred revenue	139,674	
157,882		
Total current liabilities	2,285,771	
2,248,246	2/203///1	
Long-term liabilities: Notes payable	125,001	
125,001		
	0.440.550	
Total liabilities 2,373,247	2,410,772	
Ctookholdonal oguituu		
Stockholders' equity: Common stock, par value \$0.01, 30,000,000 shares authorized;		
11,788,126 shares issued, 10,283,515 outstanding at March 31,2002 and December 31, 2001	117,881	
117,881		
Additional paid in capital 14,122,019	14,122,019	
Retained earnings	(13, 467, 540)	

(13,593,505) Less treasury stock; 1,504,611 shares at cost (854,313)	(854,313)	
Total stockholders' equity (207,918)	(81,953)	
Total liabilities and stockholders' equity 2,165,329	\$ 2,328,819	\$
=======================================		

The accompanying notes are an integral part of the consolidated financial statements  $% \left( 1\right) =\left( 1\right) +\left( 1\right$ 

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## INFORMATION ANALYSIS INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

<TABLE> <CAPTION>

	For the three	For the three months		
ended		March 31,		
	2002			
2001	Unaudited			
Unaudited				
 <\$>	<c></c>	<c></c>		
Sales				
Professional fees 1,258,078	\$ 1,839,381	\$		
Software sales 94,041	121,182			
Total sales 1,352,119	1,960,563			
Cost of sales Cost of professional fees 905,658	1,240,944			
Cost of software sales	115,608			
Total cost of sales 1,015,322	1,356,552			
Gross profit 336,797	604,011			
Selling, general and administrative expenses 333,767	471,183			
Income from operations 3,030	132,828			
Other expenses, net (12,567)	(6,863)			
<pre>Income (loss) before provision for income taxes (9,537)</pre>	125,965			
Provision for income taxes 0	0			

Net income (loss) (9,537)	\$ 12		\$
Earnings per common share: Basic 0.00	\$	0.01	\$
======================================	\$	0.01	\$
=======	=====	====	
Weighted average common shares outstanding: Basic 9,701,473	10,28		
======= Diluted 9,701,473		7,596	
========	=====	====	

The accompanying notes are an integral part of the consolidated financial statements  $% \left( 1\right) =\left( 1\right) +\left( 1\right$ 

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# INFORMATION ANALYSIS INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

<TABLE> <CAPTION>

	For the Three Months Ended March 31,	
<del></del>	2002 Unaudited	2001 Unaudited
<\$>	<c></c>	<c></c>
Net (loss) income	\$ 125,965	\$ (9,537)
Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation Amortization Amortization of capitalized software Gain on sale of fixed assets Changes in operating assets and liabilities Accounts receivable Other receivables and prepaid expenses Accounts payable and accrued expenses Deferred revenue  Net cash used by operating activities	9,692 1,209 41,724 (1,125) (65,024) (53,670) (148,267) (18,208)	27,939 1,209 38,637 (9,353) (145,032) (9,153) 87,192  (18,098)
Cash flows from investing activities Purchases of fixed assets Proceeds from sale of fixed assets	(18,901) 1,125	9,364 
Net cash (used) provided by investing activities	(17,776) 	9,364
Cash flows from financing activities  Net borrowing (payments) under bank revolving line of credit  Net cash provided (used) by financing activities	204,000  204,000	(6,591)  (6,591)
Net increase (decrease) in cash and cash equivalents	78 <b>,</b> 520	(15, 325)

Cash and cash equivalents at beginning of the period	102,640	42,881
Cash and cash equivalents at end of the period	\$ 181,160	\$ 27,556
	======	=======
Supplemental cash flow Information Interest paid	\$ 11,458	\$ 12,640
	=======	=======

The accompanying notes are an integral part of the consolidated financial statements

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PART I

Item 1. Financial Statements.

INFORMATION ANALYSIS, INCORPORATED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Basis of Presentation

The accompanying consolidated financial statements have been prepared by Information Analysis Incorporated ("IAI" or the "Company") pursuant to the rules and regulations of the Securities and Exchange Commission. Financial information included herein is unaudited; however, in the opinion of management, all adjustments (which include normal recurring adjustments) considered necessary for a fair presentation have been made. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States have been omitted pursuant to such rules and regulations, but the Company believes that the disclosures made are adequate to make the information presented not misleading. For more complete financial information, these financial statements should be read in conjunction with the audited financial statements and notes thereto for the year ended December 31, 2001 included in the Company's annual report on Form 10-KSB. Results for interim periods are not necessarily indicative of the results for any other interim period or for the full fiscal year.

Item 2. Management's Discussion and Analysis of Financial Condition or Plan of Operation and Cautionary Statement Regarding Forward-Looking Statements

This Form 10-QSB contains forward-looking statements regarding the Company's business, customer prospects, or other factors that may affect future earnings or financial results that are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. Such statements involve risks and uncertainties which could cause actual results to vary materially from those expressed in the forward-looking statements. Investors should read and understand the risk factors detailed in the Company's 10-KSB for the fiscal year ended December 31, 2001 and in other filings with the Securities and Exchange Commission.

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Net Income Per Share

Earnings per share are presented in accordance with SFAS No. 128, "Earnings Per Share." This statement requires dual presentation of basic and diluted earnings per share on the face of the income statement. Basic earnings per share excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock, except for periods when the Company reports a net loss because the inclusion of such items would be antidilutive.

The following is a reconciliation of the amounts used in calculating basic and diluted net income per common share.

<TABLE>

<s></s>	<c></c>	<c></c>	<c></c>
Basic net income per common share for the			
three months ended March 31, 2002: Income available to common stockholders	\$ 125,965	10,283,515	\$ 0.01
Effect of dilutive stock options	¥ 123 <b>/</b> 303	202,403	
Effect of dilutive warrants		121,678	
Effect of dilutive convertible notes	3 <b>,</b> 750	500,000	
Diluted net income per common share for			
the three months ended March 31, 2002:	\$ 129 <b>,</b> 715	11,107,596	\$ 0.01
Basic net (loss) per common share for the three months ended March 31, 2001:			
Income available to common stockholders	\$ (9,537)	9,701,473	\$ 0.00
Effect of dilutive stock options and warrrants			
Diluted net (loss) per common share for the three months ended March 31, 2001:	\$ (9,537)	9,701,473	\$ 0.00

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Three Months Ended March 31, 2002 Versus Three Months Ended March 31, 2001

#### Revenue

IAI's revenues in the first quarter of fiscal 2002 were \$1,960,563, compared to \$1,352,119 in the first quarter of fiscal 2001, an increase of 45.0%. Professional services revenue was \$1,839,381 versus \$1,258,078, an increase of 46.2%, and product revenue was \$121,182 versus \$94,041, an increase of 28.9%. The increase in software sales was mainly attributable to new sales of the Company's ICONS software tool for the first quarter of 2002, versus no ICONS sales for the first quarter of 2001. ICONS is a software toolset that is used in connection with conversions and migrations from mainframe legacy systems.

### Gross Margins

Gross margin was \$604,011, or 30.8% of sales, in the first quarter of fiscal 2002 versus \$336,797, or 24.9% of sales, in the first quarter of fiscal 2001. Of the \$604,011 in 2002, \$598,437 was attributable to services and \$5,574 was attributable to software sales. Gross margin, as a percentage of sales, was 32.5% for professional services and 4.6% for software sales for 2002. In the first quarter of 2001, the Company reported gross margins of approximately 28.0% for services and (16.6%) for software sales. The increase in professional services gross margin is a result of better margins on some of the Company's newer projects for the first quarter of 2002 that were not present during the same period for 2001. The increase in software sales gross margin was mainly attributable to sales of the Company's ICONS software tool for the first quarter of 2002, versus no sales of the same for the first quarter of 2001.

### Selling, General and Administrative

Selling, general and administrative expenses (SG&A) were \$471,183, or 24.0% of revenues, in the first quarter of 2002 versus \$333,767, or 24.7% of revenues, in the first quarter of 2001, an increase in expenses of 41.2%. The increase is largely attributable to the additional services needed to support the increase in sales of professional services.

#### Profits

The Company generated an operating profit before other expenses of \$132,828 in the first quarter of 2002 compared to \$3,030 in the first quarter of 2001. There was a net income of \$125,965 for 2002 versus a net loss of \$9,537 in 2001. In general, the operating profit and net income increases are a result of increased professional service sales and sales margins during the first quarter of 2002.

#### Liquidity and Capital Resources

Through the first three months of 2002, the Company financed its operations from current collections and through its bank line of credit. Cash and cash equivalents at March 31, 2002 were \$181,160 compared to \$27,556 at March 31, 2001. As of March 31, 2002 the Company had an outstanding balance on its line of credit of \$800,000.

The Company is in default with its line of credit with First Virginia Bank as a result of the Company's failure to meet certain financial tests. However, a forbearance agreement between the Company and First Virginia Bank is in effect which effectively extends the line of credit of \$800,000 to May 21, 2002. The Company is in negotiations with the bank to extend the forbearance

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continue the forbearance, and it is anticipated that that the agreement will be extended for at least one hundred twenty days.

If revenue continues at current levels the Company believes that it will derive sufficient cash flow to continue to pay all essential expenses which are required to operate the business. Any material reduction in revenue could have a material adverse effect on the Company's operational capabilities. Current operations, however, are insufficient to provide the additional working capital that is necessary to repay approximately \$500,000 of past due payables. The Company cannot be certain that there will not be a need for additional cash resources at some point in fiscal 2002. Accordingly, the Company may from time to time consider additional equity offerings to finance business expansion. The Company is uncertain that it will be able to raise additional capital.

The Company has no material commitments for capital expenditures.

PART II - OTHER INFORMATION

Item 2. Changes in Securities

Item 6. Exhibits and Reports on Form 8-K

(a) No reports on Form 8-K were filed for the quarter for which this report is filed.

#### SIGNATURES

In accordance with the requirements of the Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Information Analysis Incorporated
----(Registrant)

Date: May 9, 2002

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By: /s/ Sandor Rosenberg

Sandor Rosenberg, Chairman of the Board and President

By: /s/ Richard S. DeRose

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Richard S. DeRose, Executive Vice President and Treasurer