
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington D.C., 20549

Form 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date Of Report (Date Of Earliest Event Reported): 08/14/2017

INFORMATION ANALYSIS INCORPORATED

(Exact name of registrant as specified in its charter)

Commission File Number: 000-22405

VA
(State or other jurisdiction of
incorporation)

54-1167364
(I.R.S. Employer
Identification No.)

11240 Waples Mill Rd, Ste 201, Fairfax, VA 22030
(Address of principal executive offices, including zip code)

703-383-3000
(Registrant's telephone number, including area code)

(Former name and address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition

On August 14, 2017, Information Analysis Incorporated issued a press release reporting earnings and other financial results for its quarter and six months ended June 30, 2017. A copy of this press release, captioned "Information Analysis Incorporated Reports Profitable Second Quarter Results", is attached as Exhibit 99.1 to this Current Report on Form 8-K (the "8-K"). The information in this 8-K, including the exhibit, shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits

Press Release dated August 14, 2017, captioned: "Information Analysis Incorporated Reports Profitable Second Quarter Results".

Signature(s)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

INFORMATION ANALYSIS INCORPORATED

Date: August 14, 2017

By: /s/ Matthew T. Sands

Matthew T. Sands
Controller

EXHIBIT INDEX

Exhibit No.

[EX-99.1](#)

Description

IAI Press Release dated August 14, 2017

For additional information contact:
Richard S. DeRose (703) 293-7901
For release:
August 14, 2017

Information Analysis Incorporated Reports Profitable Second Quarter Results

FAIRFAX, VIRGINIA – Information Analysis Incorporated (OTCBB:IAIC) (the “Company”) reported results for its second fiscal quarter ended June 30, 2017. Revenues for the three months ended June 30, 2017, were \$4,056,000 compared to \$1,823,000 reported in the same period in 2016. The Company reported net income of \$89,000, or \$0.01 per share, compared to a net loss of \$146,000, or (\$0.01) per share, in 2016.

Revenues for the six months ended June 30, 2017, were \$5,538,000 compared to \$3,291,000 reported in the same period in 2016. The Company reported net income of \$57,000, or \$0.00 per share, compared to a net loss of \$356,000, or (\$0.03) per share, in 2016.

“The Company’s professional services revenue has increased greater than 30% over last year, which is the most significant factor contributing to our increase in profitability,” Sandor Rosenberg, Chairman and Chief Executive Officer of IAI said. “We continue to aggressively pursue the modernization and forms businesses, and have been awarded a number of new contracts in the last quarter. We see an increase in business opportunities overall in the government space and expect to remain profitable during the second half of the year.

“We continue to pursue merger and acquisitions opportunities.”

About Information Analysis Incorporated

Information Analysis Incorporated (www.infoa.com), headquartered in Fairfax, Virginia, is an information technology services company. The Company is an e-business, web solution provider and software conversion specialist, modernizing legacy systems and extending their reach to the Internet world.

Additional information for investors

This release may contain forward-looking statements regarding the Company's business, customer prospects, or other factors that may affect future earnings or financial results. Such statements involve risks and uncertainties which could cause actual results to vary materially from those expressed in the forward-looking statements. These include the failure to obtain sufficient contracts, and to profitably complete these contracts. Investors should read and understand the risk factors detailed in the Company's 10-K for the fiscal year ended December 31, 2016 and in other filings with the Securities and Exchange Commission.

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INFORMATION ANALYSIS INCORPORATED
STATEMENTS OF OPERATIONS
(Unaudited)

	For the three months ended	
	June 30,	
	2017	2016
Revenues:		
Professional fees	\$ 1,271	\$ 929
Software sales	2,785	894
Total revenues	<u>4,056</u>	<u>1,823</u>
Cost of revenues:		
Cost of professional fees	679	492
Cost of software sales	2,740	805
Total cost of revenues	<u>3,419</u>	<u>1,297</u>
Gross margin	637	526
Operating expenses:		
Selling, general and administrative expenses	550	674
Income (loss) from operations	87	(148)
Other income	2	2
Income (loss) before income taxes	89	(146)
Provision for income taxes	-	-
Net income (loss)	<u>\$ 89</u>	<u>\$ (146)</u>
Net income (loss) per common share:		
Basic	<u>\$ 0.01</u>	<u>\$ (0.01)</u>
Diluted	<u>\$ 0.01</u>	<u>\$ (0.01)</u>
Weighted average common shares outstanding:		
Basic	<u>11,201,760</u>	<u>11,201,760</u>
Diluted	<u>11,544,756</u>	<u>11,201,760</u>

INFORMATION ANALYSIS INCORPORATED
STATEMENTS OF OPERATIONS
(Unaudited)

	For the six months ended	
	June 30,	
	2017	2016
<i>(in thousands, except per share data; unaudited)</i>		
Revenues:		
Professional fees	\$ 2,292	\$ 1,769
Software sales	3,246	1,522
Total revenues	<u>5,538</u>	<u>3,291</u>
Cost of goods sold and services provided:		
Cost of professional fees	1,214	1,041
Cost of software sales	3,187	1,367
Total cost of revenues	<u>4,401</u>	<u>2,408</u>
Gross margin	1,137	883
Operating expenses:		
Selling, general and administrative expenses	1,084	1,244
Income (loss) from operations	53	(361)
Other income	4	5
Income (loss) before income taxes	57	(356)
Provision for income taxes	-	-
Net income (loss)	<u>\$ 57</u>	<u>\$ (356)</u>
Net income (loss) per common share:		
Basic	<u>\$ 0.01</u>	<u>\$ (0.03)</u>
Diluted	<u>\$ 0.00</u>	<u>\$ (0.03)</u>
Weighted average common shares outstanding:		
Basic	<u>11,201,760</u>	<u>11,201,760</u>
Diluted	<u>11,508,431</u>	<u>11,201,760</u>

INFORMATION ANALYSIS INCORPORATED
BALANCE SHEETS

	June 30, 2017	December 31, 2016
<i>(in thousands, unaudited)</i>		
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,967	\$ 1,895
Accounts receivable, net	736	1,157
Prepaid expenses	228	664
Notes receivable (current portion)	3	3
Total current assets	2,934	3,719
Fixed assets, net	17	27
Other assets	6	6
Total assets	\$ 2,957	\$ 3,752
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 73	\$ 48
Commissions payable	783	853
Deferred revenue	108	615
Accrued payroll and related liabilities	255	207
Other accrued liabilities	49	396
Total liabilities	1,268	2,120
Stockholders' equity:		
Common stock, par value \$0.01, 30,000,000 shares authorized; 12,844,376 shares issued, 11,201,760 shares outstanding	128	128
Additional paid-in capital	14,631	14,631
Accumulated deficit	(12,140)	(12,197)
Treasury stock, 1,642,616 shares at cost	(930)	(930)
Total stockholders' equity	1,689	1,632
Total liabilities and stockholders' equity	\$ 2,957	\$ 3,752

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